



## **CEO Message**

### **Q3 2024-2025**

The Board of Directors of *AML Foods Limited* today announced results for the third quarter ended January 31<sup>st</sup>, 2025. Sales for the period were \$57.5m, compared to \$51.8m for the same quarter last year. The company recorded a net profit of \$4.4m compared to \$2.6m for the same period last year.

The work previously performed on supplier consolidation and alignment, product selection and variety, are now translating into improved sales and operating results. Our investments in better facilities, data insights, merchandising and overall brand value propositions are resonating with our customers, both old and new. Increases in customer counts, particularly in our Grand Bahama market, and average basket size, as well as customer satisfaction scores have fueled our positive sales momentum.

We have benefited this quarter from our efforts to increase non-core revenue earnings, with Domino's, e-commerce and our new online food service portal, Chef Direct, all positively impacting our growth. Customer feedback from Exuma, Abaco and Eleuthera on Chef Direct has been very positive and we look forward to launching in New Providence and Grand Bahama later this year. The expansion of Chef Direct, along with the expected opening of Eleuthera Markets in May will fuel continued sales growth for several quarters.

Our investment in security and processes has allowed us to continue to lower shrink expenses and we are confident in our ability to maintain reliability in margins, shrink control and expenses, while simultaneously onboarding new revenue streams.

Based on the quarter's performance the Board of Directors have approved an ordinary dividend payment of \$0.05 per share and an extraordinary dividend of \$0.03 per share, both payable on March 28<sup>th</sup>, 2025, to shareholders on record as of March 21<sup>st</sup>, 2025.

On behalf of the Board of Directors I would like to say thank you to our team of dedicated associates and our loyal customers for your continued commitment and support of our company and businesses.

Sincerely,

Gavin Watchorn  
CEO & President

**AML FOODS LIMITED**  
**UNAUDITED INTERIM FINANCIAL STATEMENTS**  
**FOR THE QUARTER ENDED 31 JANUARY 2025**

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**  
*(Expressed In thousands of Bahamian dollars)*

	As At January 31, 2025	As At April 30, 2024
<b>Assets</b>		
<b>Current assets</b>		
Cash and bank balances	\$ 11,824	\$ 9,200
Term deposits with original maturities greater than 90 days	289	289
Receivables, net of provision	817	819
Merchandise inventories, net of provisions	16,103	15,215
Other current assets	3,285	3,175
<b>Total current assets</b>	<b>32,318</b>	<b>28,698</b>
<b>Non-current assets</b>		
Other assets	3,138	4,088
<b>Property, plant and equipment, net</b>		
Land, land improvements and buildings	43,015	42,135
Equipment	17,778	7,070
Leasehold improvements	3,797	4,795
Work in progress	2,370	8,627
<b>Total property, plant and equipment, net</b>	<b>66,960</b>	<b>62,627</b>
Right of use asset	27,717	28,986
Goodwill	4,951	2,976
<b>Total assets</b>	<b>\$ 135,084</b>	<b>\$ 127,375</b>
<b>Liabilities</b>		
<b>Current liabilities</b>		
Accounts payable and accrued expenses	17,339	16,272
Current portion of preference shares	1,360	-
Current portion of bank loan	2,763	2,544
Current portion of lease liability	1,147	1,892
<b>Total current liabilities</b>	<b>22,609</b>	<b>20,708</b>
<b>Long-term liabilities</b>		
Bank loan	20,561	16,624
Preference shares	5,441	6,801
Lease liability	30,521	30,787
<b>Total long-term liabilities</b>	<b>56,523</b>	<b>54,212</b>
<b>Shareholders' equity</b>		
Ordinary share capital	7,378	7,378
Contributed surplus	2,231	2,231
Revaluation surplus	7,951	7,951
Retained earnings	38,392	34,895
	55,952	52,455
<b>Total liabilities and shareholders' equity</b>	<b>\$ 135,084</b>	<b>\$ 127,375</b>

**AML FOODS LIMITED**  
**UNAUDITED INTERIM FINANCIAL STATEMENTS**  
**FOR THE QUARTER ENDED 31 JANUARY 2025**

**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**

*(Expressed In thousands of Bahamian dollars except per share amounts)*

	<b>Quarter ended January 31, 2025</b>	<b>Quarter ended January 31, 2024</b>
Sales	\$ 57,534	\$ 51,797
Cost of sales	(38,221)	(35,368)
Gross profit	19,313	16,429
Selling, general and administrative expenses	(14,448)	(13,542)
Other operating income	286	359
Net operating profit	5,151	3,246
Interest expense	(574)	(518)
Dividends on preference shares	(102)	(102)
(Loss) / profit on disposal of property, plant and equipment	(2)	2
Net profit	\$ 4,473	\$ 2,628
Weighted average number of ordinary shares outstanding	15,008,048	15,008,048
Earnings per share	\$ 0.30	\$ 0.18

**AML FOODS LIMITED**  
**UNAUDITED INTERIM FINANCIAL STATEMENTS**  
**FOR THE NINE MONTHS ENDED 31 JANUARY 2025**

**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**  
*(Expressed In thousands of Bahamian dollars except share amounts)*

	<b>For the Nine Months Ended January 31, 2025</b>	<b>For the Nine Months Ended January 31, 2024</b>
Sales	\$ 146,832	\$ 141,844
Cost of sales	(97,246)	(98,264)
Gross profit	49,586	43,580
Selling, general and administrative expenses	(42,140)	(39,941)
Other operating income	805	981
Net operating profit	8,251	4,620
Interest expense	(1,694)	(1,532)
Dividends on preference shares	(306)	(306)
Loss on disposal of property, plant and equipment	(203)	(11)
Net profit	\$ 6,048	\$ 2,771
Weighted average number of ordinary shares outstanding	15,008,048	15,008,048
Earnings per share	\$ 0.40	\$ 0.18

**AML FOODS LIMITED**  
**UNAUDITED INTERIM FINANCIAL STATEMENTS**  
**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

*(Expressed In thousands of Bahamian dollars)*

	<b>No. of Shares ('000s)</b>	<b>Share Capital</b>	<b>Contributed Surplus</b>	<b>Revaluation Surplus</b>	<b>Retained Earnings</b>	<b>Total</b>
Balance as of April 30, 2023	15,008	7,378	2,231	6,354	33,295	49,258
Net profit		-	-	-	2,771	2,771
Dividends (\$0.15 per share)		-	-	-	(2,251)	(2,251)
Balance as of January 31, 2024	15,008	\$ 7,378	\$ 2,231	\$ 6,354	\$ 33,815	\$ 49,778

	<b>No. of Shares ('000s)</b>	<b>Share Capital</b>	<b>Contributed Surplus</b>	<b>Revaluation Surplus</b>	<b>Retained Earnings</b>	<b>Total</b>
Balance as of April 30, 2024	15,008	\$ 7,378	\$ 2,231	\$ 7,951	\$ 34,895	\$ 52,455
Net profit	-	-	-	-	6,048	6,048
Dividends (\$0.17 per share)	-	-	-	-	(2,551)	(2,551)
Balance as of January 31, 2025	15,008	\$ 7,378	\$ 2,231	\$ 7,951	\$ 38,392	\$ 55,952

**AML FOODS LIMITED**  
**UNAUDITED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**FOR THE NINE MONTHS ENDED JANUARY 31, 2025**

**CONSOLIDATED STATEMENT OF CASH FLOWS**

*(Expressed In thousands of Bahamian dollars)*

	<b>For the Nine Months Ended January 31, 2025</b>	<b>For the Nine Months Ended January 31, 2024</b>
<b>Cash flows from operating activities</b>		
Net profit	6,048	2,771
Depreciation and amortization	5,636	5,030
Dividends on preference shares	306	306
(Decrease) / increase in provision for doubtful debts	(7)	68
Increase in inventory provision	291	791
Loss on disposal of property, plant, and equipment	203	11
Interest on lease liability	1,136	1,071
Operating cash flow before changes in working capital	13,613	10,048
Working capital source / (use)		
Accounts receivable	9	(217)
Merchandising inventories	(1,179)	3,228
Other current assets	(110)	(79)
Other assets	950	-
Accounts payable and accrued expenses	1,067	871
Net cash provided by operating activities	14,350	13,851
<b>Investing activities source / (use)</b>		
Movement on term deposit	-	(2)
Additions to property, plant and equipment	(8,206)	(18,242)
Proceeds from disposal of property, plant & equipment	-	8
Investment in Eleuthera Markets	(1,975)	-
Net cash used in investing activities	(10,181)	(18,236)
<b>Financing activities source / (use)</b>		
Dividends paid on ordinary shares	(2,551)	(2,251)
Dividends paid on preference shares	(306)	(306)
Repayment of bank loan	(1,838)	(2,135)
Proceeds from bank loan	5,994	12,923
Payment of lease liability	(2,844)	(2,699)
Net cash (used in) / provided by financing activities	(1,545)	5,532
Increase in cash and bank balances	2,624	1,147
Cash and bank balances, beginning of period	9,200	8,076
Cash and bank balances, end of period	11,824	9,223
<b>Supplemental information:</b>		
Interest received	-	3
Interest paid	863	677

**AML FOODS LIMITED**  
**UNAUDITED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**FOR THE PERIOD ENDED JANUARY 31, 2025**

**SEGMENT REPORTING**

*(Expressed in thousands of Bahamian Dollars)*

The Company and its subsidiaries operate principally in three business segments: Food Distribution, Food Franchise and Corporate. The Food Distribution segment consists of the retail and club distribution of consumer and food products in Grand Bahama, Exuma and New Providence. The Food Franchise segment consists of the manufacturing and delivery of pizza in Grand Bahama and New Providence. The Corporate segment consists of the Company's real estate and corporate management.

<b>Three Months Ended</b>	Food Distribution		Food Franchise		Corporate		Consolidated	
	31-Jan-25	31-Jan-24	31-Jan-25	31-Jan-24	31-Jan-25	31-Jan-24	31-Jan-25	31-Jan-24
Sales	\$ 54,730	\$ 49,183	\$ 2,804	\$ 2,614	\$ -	\$ -	\$ 57,534	\$ 51,797
Cost of sales	(37,313)	(34,488)	(908)	(880)	-	-	(38,221)	(35,368)
Gross Profit	17,417	14,695	1,896	1,734	-	-	19,313	16,429
Selling, general and administrative expenses	(9,013)	(8,696)	(1,576)	(1,442)	(3,859)	(3,404)	(14,448)	(13,542)
Other operating income	217	192	-	23	69	144	286	359
(Loss) / income on disposal of fixed assets	(2)	2	-	-	-	-	(2)	2
Interest expense	(358)	(343)	(18)	(8)	(198)	(167)	(574)	(518)
Dividends on preference shares	-	-	-	-	(102)	(102)	(102)	(102)
<b>Net profit / (loss)</b>	<b>\$ 8,261</b>	<b>\$ 5,850</b>	<b>\$ 302</b>	<b>\$ 307</b>	<b>\$ (4,090)</b>	<b>\$ (3,529)</b>	<b>\$ 4,473</b>	<b>\$ 2,628</b>

<b>Nine Months Ended</b>	Food Distribution		Food Franchise		Corporate		Consolidated	
	31-Jan-25	31-Jan-24	31-Jan-25	31-Jan-24	31-Jan-25	31-Jan-24	31-Jan-25	31-Jan-24
Sales	\$ 138,399	\$ 134,185	\$ 8,433	\$ 7,659	\$ -	\$ -	\$ 146,832	\$ 141,844
Cost of sales	(94,463)	(95,694)	(2,783)	(2,570)	-	-	(97,246)	(98,264)
Gross Profit	43,936	38,491	5,650	5,089	-	-	49,586	43,580
Selling, general and administrative expenses	(26,202)	(25,780)	(4,865)	(4,400)	(11,073)	(9,761)	(42,140)	(39,941)
Other operating income	602	533	1	40	202	408	805	981
Loss on disposal of fixed assets	(203)	(11)	-	-	-	-	(203)	(11)
Interest expense	(1,091)	(1,044)	(46)	(27)	(557)	(461)	(1,694)	(1,532)
Dividends on preference shares	-	-	-	-	(306)	(306)	(306)	(306)
<b>Net profit / (loss)</b>	<b>\$ 17,042</b>	<b>\$ 12,189</b>	<b>\$ 740</b>	<b>\$ 702</b>	<b>\$ (11,734)</b>	<b>\$ (10,120)</b>	<b>\$ 6,048</b>	<b>\$ 2,771</b>



**AML FOODS LIMITED**  
**UNAUDITED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**FOR THE QUARTER ENDED JANUARY 31, 2025**

---

**EXPLANATORY NOTES**

1. ACCOUNTING POLICIES

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards using the same accounting policies and methods of computation as the Consolidated Financial Statements for the year ended April 30, 2024 included in the 2024 Annual Report.

The consolidated financial statements include the accounts of AML Foods Limited, formerly Abaco Markets Limited, (“the Company”) and its significant wholly owned subsidiaries: Solomon’s Supercentre (Nassau) Limited, Cost Right Nassau Limited, Solomon’s Club (Freeport) Limited, Thompson Wholesale Limited, Caribbean Franchise Holdings Limited, Solomon’s Fresh Market Limited, Solomon’s Exuma Limited, Eleuthera Markets Limited and Chef Direct Food Service Limited.

2. DIVIDENDS

The Company paid an ordinary dividend of \$0.05 per share on December 23, 2024 to shareholders of record on December 20, 2024.

3. ACQUISITION OF BURROWS ONE STOP SHOP GROCERY STORE

During the quarter, the Company completed the purchase of Burrows One Stop Shop Grocery Store located at Queen’s Highway, Governor’s Harbour, Eleuthera, The Bahamas for the amount of One Million Nine Hundred and Seventy-Five Thousand Dollars (\$1,975,000). The completion of the transaction resulted in an increase in Goodwill of \$1,975,000.

Simultaneously, the Company also completed the purchase of the Land and a Building that previously housed Burrows One Stop Shop Grocery Store for Five Hundred Twenty Five Thousand Dollars (\$525,000). The land and building inclusive of additional costs to acquire are included in Land, Land Improvements, and Buildings on the Statement of Financial Position.

4. BANK LOANS

The Company has a total of five bank loans with RBC Royal Bank (Bahamas) Limited which each bear a blended interest rate of 3.60% per annum. During the quarter, \$3.0m was drawn down on the outstanding available credit. The total remaining principal amount outstanding on the Company’s loans was \$23.3m as at January 31, 2025. A total of \$0.3m remains to be drawn down under these existing credit facilities.

5. SUBSEQUENT EVENTS

On March 5, 2025, the Board of Directors approved an ordinary dividend of \$0.05 per share and an extraordinary dividend of \$0.03 per share payable on March 28, 2025 to shareholders of record on March 21, 2025.

## **AML FOODS LIMITED**

---

### **AUDITORS**

Deloitte & Touche  
2<sup>nd</sup> Terrace West, Centreville  
P.O. Box N-7120  
Nassau, The Bahamas

### **BANKERS**

RBC Royal Bank (Bahamas) Limited  
Royal Bank House  
East Hill Street  
P.O. Box N-7459  
Nassau, The Bahamas

### **LEGAL COUNSEL**

Higgs & Johnson  
Ocean Centre, Montagu Foreshore  
East Bay Street  
P.O. Box N-3247  
Nassau, The Bahamas

### **REGISTRAR & TRANSFER AGENTS**

Bahamas Central Securities Depository  
2<sup>nd</sup> Floor, Fort Nassau Centre  
Hilton British Colonial, Suite 202  
Bay Street  
P.O. Box EE-15672  
Nassau, The Bahamas

### **DIRECTORS**

Franklyn Butler, II (Chairman)  
Robert L. Sands  
Meike de Vaere  
Tara Cooper Burnside  
Jeff Gordman  
Sunil Chatrani  
Juan Lopez  
Gavin Watchorn

### **AML FOODS LIMITED**

Corporate Offices  
#20 University Drive  
P.O. Box SS-6322  
Nassau, The Bahamas  
Tel: (242) 677-7200  
Fax: (242) 356-7855